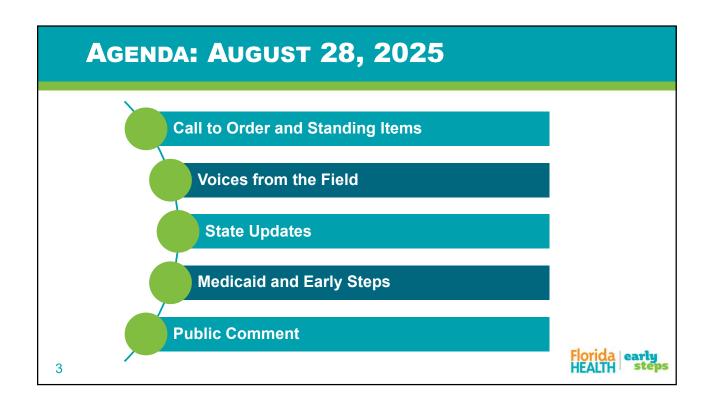


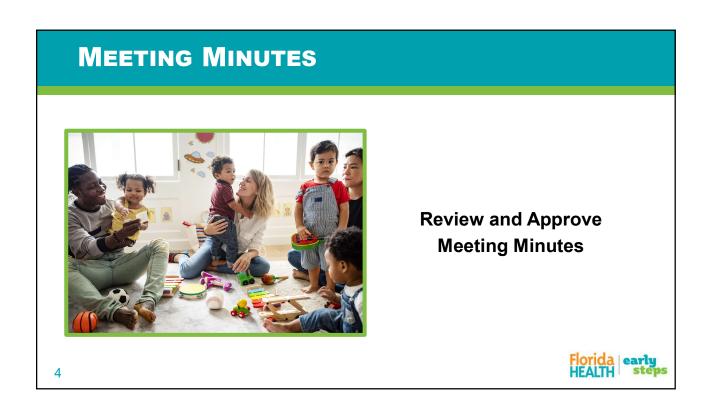
Early Steps Program

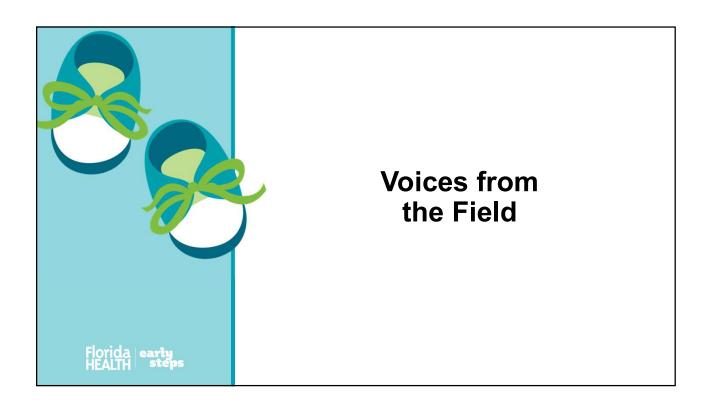
Division of Children's Medical Services Florida Department of Health August 28, 2025











PRESUME COMPETENCE: EMPOWERING UNIQUE ABILITIES

Insights from a Family Resource Specialist and Special Needs Mom



Natalie Eno
Family Resource Specialist Supervisor
Treasure Coast Early Steps
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Joys of being a Family Resource Specialist

- Empowering families
- Building relationships
- Seeing progress
- Making a difference
- Flexibility



LESSONS IN PRESUMING COMPETENCE

Erika

You can't always see it, but it's there! This is my experience with an invisible disability.



















7 Photos used with express permission.

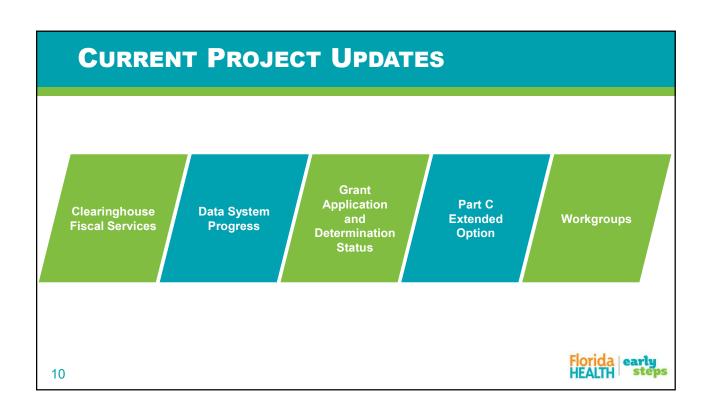
SUPPORT OTHERS IN PRESUMING COMPETENCE

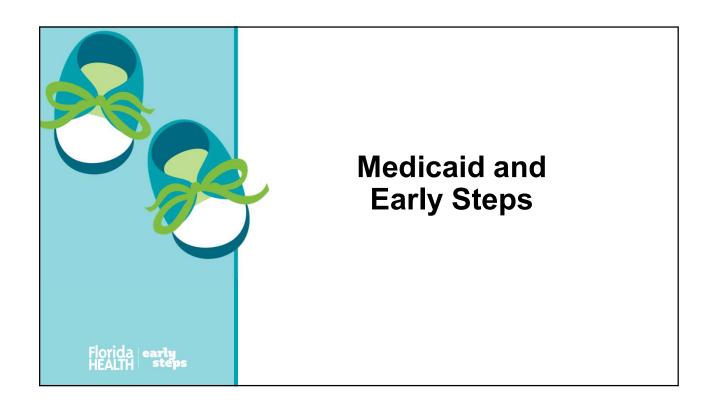
PARTNERING WITH FAMILIES Tips, Insights, and Takeaways

- Do not let a diagnosis define your family or child's identity.
- Model respect for caregivers, siblings, and professionals.
- Shift your focus: celebrate strengths first, then address challenges.
- Listen with kindness and an open heart.
- Every child is unique and full of potential.











MEDICAID ELIGIBILITY PERCENTAGES

Medicaid-Eligible Children in Early Steps

- Florida Fiscal Year 2024-25 (July-June), there were 66,871 active children (including eligible and ineligible) and 35,829 children enrolled with an Individualized Family Service Plan (IFSP).
- Around 55% of children referred to Early Steps have Medicaid coverage (36,782 out of 66,871 active children).
- Nearly 62% of children who are actively enrolled in Early Steps have Medicaid coverage (22,046 out of 35,829 children with an IFSP).

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MEDICAID REIMBURSABLE SERVICES

Part C/Early Steps Compared to Medicaid-Covered Services

- Early Steps Part C: Fee Schedule
- Medicaid uses the IFSP as the documentation of medical necessity.
- Florida Medicaid reimburses for early intervention screening, evaluations, sessions (including occupational therapy/physical therapy/speech-language therapy visits), clinic-based services like audiology, and targeted case management (service coordination).
- Medicaid only reimburses for face-to-face, hands-on treatment services:
 - o Part C funds indirect services (e.g., provider consultation and travel).

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PROGRAMMATIC CHALLENGES

Credentialing and Networking

- Credentialing process for Medicaid
- Provider Master List (PML)
- Individual SMMC Plan credentialing

Early Intervention Services Divided Across Medicaid Policies/Handbooks

 Not all services are covered by Medicaid (provider-to-provider consultations, nutrition, etc.).

Provider Rates

- · Reimbursement rates are not set with natural environment costs in mind:
 - o Florida's statutory mileage rate is \$0.445/mile, federal mileage rate is \$0.70
 - Travel time to/from each client is not billable time.

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COLLABORATION WITH AHCA

- Frequent communication and collaboration with partners at Florida's Agency for Health Care Administration (AHCA).
- Working to implement updated guidance for the Managed Care Plans related to Early Intervention Services (EIS) and Early Steps:
 - Goal is to reduce barriers related to provider enrollment and prevent unnecessary claims denials.
- Updates to the EIS Coverage Policy and associated EIS Fee Schedule.

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